## Risk Management Loans

Japan Housing Finance Agency is not a corporation to which Banking Act (1981 Law No. 59) is applied. However, it has disclosed risk management loans by referring to the disclosure standards in private financial institutions from 1997 fiscal year. In addition, after 2000 fiscal year it has disclosed risk management loans based on the criteria in self-assessment results.

It should be noted that among these risk management loans not all of the disclosed outstanding balance is to be uncollectible, as the recovery from the first rank of mortgage and other collateral can be achieved.

## 2012 Fiscal Year - 2016 Fiscal Year Risk Management Loans

| Classification | FY2012 |  |  | FY2013 |  |  | FY2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding loan etc* | Purchased loan | Total | Outstanding loan etc* | Purchased loan | Total | Outstanding loan etc* | Purchased loan | Total |
| Insolvent debtor loan(A) | 1,050 | 64 | 1,113 | 883 | 83 | 966 | 757 | 85 | 842 |
| Delinquent loan(B) | 5,423 | 379 | 5,801 | 4,215 | 380 | 4,595 | 3,542 | 379 | 3,921 |
| Delinquent loan more than 3 months(C) | 1,284 | 185 | 1,469 | 1,118 | 171 | 1,289 | 966 | 146 | 1,111 |
| Sub-total(D)=(A)+(B)+(C) | 7,756 | 628 | 8,384 | 6,216 | 634 | 6,850 | 5,265 | 609 | 5,875 |
| Ratio(D)/(G) $\times 100$ | 4.26 | 0.63 | 2.98 | 4.00 | 0.58 | 2.58 | 3.95 | 0.52 | 2.35 |
| Restructured loan(E) | 12,195 | 460 | 12,654 | 10,357 | 465 | 10,822 | 8,333 | 444 | 8,777 |
| Total(F) $=(\mathrm{A})+(\mathrm{B})+(\mathrm{C})+(\mathrm{E})$ | 19,951 | 1,087 | 21,038 | 16,573 | 1,099 | 17,672 | 13,599 | 1,053 | 14,652 |
| Ratio(F)/(G) $\times 100$ | 10.97 | 1.09 | 7.47 | 10.68 | 1.00 | 6.67 | 10.20 | 0.90 | 5.87 |
| Principal balance(G) | 181,920 | 99,827 | 281,747 | 155,224 | 109,818 | 265,042 | 133,294 | 116,394 | 249,688 |
| (Unit: 100 million yen,\%) |  |  |  |  |  |  |  |  |  |


| Classification | FY2015 |  |  | FY2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding loan etc* | Purchased loan | Total | Outstanding loan etc* | Purchased loan | Total |
| Insolvent debtor loan(A) | 684 | 98 | 783 | 608 | 106 | 715 |
| Delinquent loan(B) | 3,038 | 375 | 3,413 | 2,509 | 358 | 2,866 |
| Delinquent loan more than 3 months(C) | 788 | 150 | 938 | 697 | 136 | 833 |
| Sub-total(D) $=(\mathrm{A})+(\mathrm{B})+(\mathrm{C})$ | 4,510 | 623 | 5,133 | 3,814 | 600 | 4,414 |
| Ratio(D)/(G) $\times 100$ | 3.93 | 0.49 | 2.11 | 3.92 | 0.44 | 1.89 |
| Restructured loan(E) | 6,862 | 446 | 7,308 | 5,714 | 455 | 6,169 |
| Total(F)=(A)+(B)+(C)+(E) | 11,373 | 1,069 | 12,442 | 9,528 | 1,055 | 10,583 |
| Ratio(F)/(G) $\times 100$ | 9.92 | 0.83 | 5.12 | 9.78 | 0.77 | 4.52 |
| Principal balance(G) | 114,692 | 128,323 | 243,015 | 97,384 | 136,616 | 233,999 |

Note: The total may not match due to rounding
For disclosure standards of risk management loans, they are to be disclosed based on the asset self-assessment results.

* "Outstanding loan etc" means loans and reimbursement loans relating to loans other than purchased loans.

Note:
1 Insolvent debtor loan(A)
Loan principal outstanding amount of the borrowers who are categorized as insolvent debtors as a result of asset self-assessment.
2 Delinquent loan(B)
Loan principal outstanding amount loaned to borrowers who are categorized as actual insolvent debtors and potential insolvent debtors as a result of asset self-assessment
3 Delinquent loan more than 3 months(C)
Loan principal outstanding amount which has become overdue and has passed the repayment period by more than three months, and which does not fall into Insolvent debtor loan(A) nor Delinquent loan (B).
4 Restructured loan(E)
Loan principal outstanding amount for which the beneficial arrangements for debtors such as reduction of interest rate, deferral of interest payments, and principle repayment grace (hereinafter "change of repayment conditions") were carried out in advance with the aim for the debtor's management reconstruction or support, and which does not fall into Insolvent debtor loan (A) nor Delinquent loan (B). However, among the amount which has passed four years since the repayment conditions were changed the amount which has been repaid normally is not included in restructured loans as it is considered its credit risk becomes equal to normal loans.
The total loan principal outstanding amount which falls into this category and therefore is not included in restructured loans is 83.3 billion yen
It should be noted that the disclosed restructured loan amount includes loans whose repayment conditions have been changed due to the request of the government's economic measures etc.
5 Reference
For loans of the Japan Housing Finance Agency, not all of the disclosed outstanding balance is to be uncollectible as the recovery from the first rank of mortgage and other collateral can be achieved

## [Restructured loans]

JHF carries out loan repayment counselling with care and encourage the continuation of repayment by changing repayment conditions in accordance with the circumstances of individual customers who obtained houses using our loans such as "Flat 35 (purchased program)," and who has found it temporarily difficult to repay the loan due to various circumstances, such as changes in the living environment or even in the case of large-scale natural disasters such as the Great Hanshin-Awaji Earthquake or the Great East Japan Earthquake, so that customers can continue to live in a house which is the foundation of life.
In addition, based on the cabinet decision of October 1998, for the loan repayment difficulty due to employer's bankruptcy etc, JHF provides special measures and the mitigation measures of lending conditions in accordance to the national policy.
Our restructured loans, which account for about $58 \%$ of the risk management loans, were caused by the implementation of the repayment terms amendment as a measure to fulfill the above-mentioned policy objectives. Moreover, restructured loans have a lower credit loss ratio compared to other risk management loans, and we believe it is unlikely to lead to the proliferation of bad debts.
JHF supports customers by changing repayment conditions so they can continue to live in their houses as long as they can. At the same time, JHF is committed to maintain sound financial conditions.

## 2016 Fiscal Year Self-Assessment and Risk Management Loans



| $\begin{aligned} & \text { © } \\ & \text { 둥 } \end{aligned}$ | Insolvent debtors$107$ |  |
| :---: | :---: | :---: |
|  |  |  |
|  | Actual insolvent debtors |  |
|  | Potential insolvent debtors |  |
|  |  | Management needed debtors |
|  |  | Other attention needed debtors $250$ |
|  |  | nal debtors |



Note
Amount less than the unit has been rounded.
OThe reserve ratio is an reserve rate for the balance after deducting the preserved amount by collateral and securities for "actual insolvent debtors/ debtors" and "potential insolvent debtors." It is a reserve rate for loans for "attention needed debtors" and "normal debtors."
OMajor differences between self-assessment and risk management loans

- The applicable loans are loans, reimbursement loans, accrued interest on loans, accrued interest on purchased loans, suspense payments, and advance receivables in self-assessment, whereas they include loans, purchased loans, and reimbursement loans in risk management loans.
- The debtor classification in self-assessment are classified by repayment situations and financial contents etc of debtors, whereas risk management loans are classified based on repayment situations of debtors excluding the amount of loans to insolvent debtors and delinquent loans.
OFor the calculation of reserve funds of purchased loans, the increase in new purchased loans in recent years and the change in the future portfolio, in addition to bad debt results during a certain period in the past, etc, are taken into account.

